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"Inevitable Innovation Towards Future Transformation"

# e-PROCEEDINGS

TERENGGANU INTERNATIONAL
BUSINESS and ECONOMICS
CONFERENCE 2021
(TIBEC VII)







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Terengganu International Business and Economics Conference 2021

# E-PROCEEDINGS TERENGGANU INTERNATIONAL BUSINESS AND ECONOMICS CONFERENCE 2021 (TIBÉC VII)

Universiti Teknologi MARA Cawangan Terengganu Malaysia

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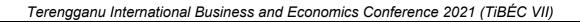


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# An Interaction Model of Knowledge Creation, Knowledge Acquisition, Knowledge Sharing, Knowledge Application, Green Innovation, and Corporate Sustainable Development for MSMEs

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# Abstract

This study examines the effect of knowledge management, consisting of knowledge creation, knowledge acquisition, knowledge sharing, knowledge application, on green innovation and subsequently affects corporate sustainable development. This research focuses on the objects of Micro, Small and Medium Enterprises in Central Java, Indonesia. The problem in this study is the existence of global challenges that require a competitive advantage for MSMEs. This study proposes to be able to formulate effective strategies in improving Corporate Sustainable Development for MSME players. This study also examines the influence of the knowledge population used in this study, namely all MSMEs in Central Java. The research sample used in this study is 100 MSME units. This research technique uses non random sampling technique with purposive sampling method. The results show that the five hypotheses in this study have positive and significant relationships.

**Keywords:** Knowledge Creation, Knowledge Acquisition, Knowledge Sharing, Knowledge Application, Green Innovation, Corporate Sustainable Development.

# 1. INTRODUCTION

At present, consumers can easily access various goods they need from various sellers at lower prices. This becomes a challenge for MSME players to increase their competitive advantage amidst the tight market competition. Therefore, MSME players have to be able to formulate effective strategies in enhancing corporate sustainable development.

One of the possible efforts is by improving the knowledge management of MSMEs. The knowledge management is considered to be capable of being a strategic resource for MSMEs because they regard it to be able to outperform their competitors (Abbas, 2019). Several categories of knowledge that must be improved by MSMEs are knowledge creation, knowledge acquisition, knowledge sharing, and knowledge applications. Knowledge creation is needed by MSME players to create a creative and unique product in the market share. Knowledge acquisition is also important to make MSME players ready to face all kinds of change socially, technologically, and environmentally. Knowledge sharing becomes a place for increasing knowledge by sharing information among MSME players regarding marketing strategies, the environment, and even IT so they can survive in the business competition. Knowledge application is a place where MSME players must be able to implement several systems that are considered effective in improving the quality of MSME products (Madanchian & Taherdoost, 2019).

Corporate sustainable development emphasizes the impact on environmental aspects. Green innovation then becomes a solution to these problems (Andreou, Louca, & Petrou, 2016). The purpose of applying the green innovation concept is to provide facilities for MSME players by developing environmentally friendly products. The optimal application of green innovation will be able to minimize the negative impact of MSME operational activities on the environment.

Based on the above explanation regarding the phenomena and factors affecting corporate

sustainable development on MSMEs, the problem formulations that can be proposes in this study include, How to increase Green Innovation through Knowledge Creation, Knowledge Acquisition, Knowledge Sharing, and Knowledge Application?, How to increase Corporate Sustainable Development through Green Innovation?, How is the optimization model of Corporate Sustainable Development on MSMEs in Indonesia?.

# 1.1 Knowledge Management

Knowledge management is a conversion of implicit knowledge into explicit knowledge so that the knowledge itself can be transferred, studied and understood by others. Knowledge management is able to be a driving factor for increasing corporate sustainable development. The development of knowledge management can also become a strong foundation for MSME players in running a business hence their products can survive and have a competitive advantage in the market share. An effective knowledge management allows organizations to be more innovative and creative so some MSME players consider knowledge management as a strategic resource that allows them to outperform their competitors (Abbas, 2019).

# 1.2 Knowledge Creation

Knowledge creation is the result of the interaction between knowledge and the act of knowing, which is carried out through action, practice, and interaction with people (Fay & Nyhan, 2015). Knowledge creation in operational activities is considered very important for MSMEs. Knowledge creation also allows MSME players to practice new knowledge and create new ideas or solutions for employees (Abbas, 2019). The purpose of knowledge in MSMEs is to achieve efficiency related to the use of resources efficiently and environmentally friendly. Knowledge creation that exists in MSMEs does not only encourage and facilitate the process of making environmentally friendly products. Therefore, the hypothesis of this study is as follow:

H1: Knowledge creation has a positive and significant impact on Green innovation

# 1.3 Knowledge Acquisition

Knowledge acquisition refers to the activities of an organization to acquire, extract, and organize knowledge from various sources (Abbas, 2019). Most MSME employees will obtain knowledge from internal sources, such as other employees and other colleagues. This shows that an MSME player has the nationalization ability to acquire and absorb knowledge positively which then will affect on the financial performance of MSME players. This is done to achieve the goal of corporate sustainable development where MSME players have to take advantage of what is obtained in knowledge acquisition in MSME operational activities. Therefore, the hypothesis of this study is as follow:

H2: Knowledge acquisition has a positive and significant impact on Green innovation

# 1.4 Knowledge Sharing

Knowledge sharing is a process where someone's knowledge, both explicitly and implicitly, is communicated and shared with individuals or groups (Azaizah, Reychav, Raban, Simon, & McHaney, 2018; Liu, Zhang, Evans, & Xie, 2019). Knowledge sharing can significantly increase the knowledge possessed by MSME players (Ahmed, Ahmad, Ahmad, & Zakaria, 2019; Oliveira, Curado, & Henriques, 2018). MSME players consider knowledge sharing as their social responsibility to participate in social awareness programs. A number of MSME players can share details related to their business sustainability processes to ensure transparency in their operational activities and gain consumers trust. Therefore, the hypothesis of this study is as follow:

H3: Knowledge sharing has a positive and significant impact on Green Innovation

# 1.5 Knowledge Application

Knowledge application is an integration process obtained from the knowledge owned by MSME players in designing or providing service products to consumers (Abbas, 2019; Park et al., 2018). The practice of knowledge applications to MSME players is also able to reveal a new process that can significantly improve the process of their performance. The MSME players who dynamically follow and implement environmentally friendly programs will also develop new activities and innovations. This allows MSME players to be able to produce quality products by utilizing minimal amounts of resources, supportive environment, and all MSME members to work together to implement the system. Therefore, the hypothesis of this study is as follow:

H4: Knowledge application has a positive and significant effect on Green Innovation

## 1.6 Green Innovation

Green innovation is a tool used by companies to eliminate or minimize the negative impact of their operational activities on the surrounding environment (Harrington et al., 2017; Soewarno, Tjahjadi, & Fithrianti, 2019). The purpose of green innovation is to bring improvements in the production process through raw materials into finished products. The improvement is aimed to minimize the natural impacts, consumption sources, capitalization of new resources, and waste.

# 1.7 Corporate Sustainable Development

The theory of corporate sustainable development is linked with the "Brundtland Commission" report entitled "Our Common Future" presented at the UN Union Assembly in 1987. The report focuses on issues related to economic development and environmental stability. Corporate sustainable development is a development that aims to meet all the needs of society without sacrificing natural conditions and the surrounding environment (Abbas, 2019; Al, Choiruzzad, & Eko, 2013; Ziemba, 2018). The environmental approach adopted by corporate sustainable development focuses on preserving nature, the natural environment, ensuring clean water and air, and minimizing the utilization level of natural resources. In addition, an economic approach must apply creative abilities to produce environmentally friendly products, not use hazardous materials, and use quality materials so the products can be accepted by market share. This actions is aimed to maximize profits by increasing sales and reducing operational costs. Meanwhile, the social approach in corporate sustainable development focuses on improving the relationship between the organizations and human as well as the society. Therefore, it will be able to promote human welfare by understanding their needs. In addition, the existence of corporate sustainable development aims to provide social justice for human and labor rights. Therefore, the hypothesis of this research is as follow:

H5: Green innovation has a positive and significant effect on Corporate Sustainable Development

Knowledge Acquisition

H1

Knowledge Acquisition

H3

Green Innovation

H5

Corporate Sustainable Development

Nowledge Sharing

H4

Knowledge Application

The model of this research is shown in Figure 1 as follows:

Figure 1. Research framework

### 2. METHODOLOGY

The types of research used are explanatory research and descriptive research. The purpose of this study is to describe and analyze the results of research in accordance with the reality of the object of the study. This study explains and describes the increase of the Corporate Sustainable Development of MSMEs in Indonesia. The population is a combination of all research objects involving human, events or various symptoms that occur and are needed by researchers to support the success of a study (Sekaran & Bougie, 2020). The population of this study is Micro, Small, Medium Entrepreneurs (MSMEs) in Central Java.

According to Sekaran & Bougie (2020), sample is part of the number and characteristics of a population. The sampling technique was determined using non-random sampling technique with purposive sampling method, by selecting a group of subjects based on certain criteria and the research objectives. The criteria of sample in this study are 100 MSMEs in Indonesia, especially in Central Java, which are taken from one manager, namely the owner/leader/manager of each MSME. In this study, the data is obtained from two sources, such as: Primary Data and Secondary Data. Primary data that will be examined in this study is related to research variables regarding the improvement of corporate sustainable development in MSMEs. Secondary data in this study is in the form of scientific journals, scientific books, internet resources and other data related to this research. Data collection is carried out in by using questionnaire.

An operational definition is an operational practical definition of a variable. The operational definitions of each variable are as follows:

**Table 1: Operational Definition of Variables and Indicators** 

No	Variable	Indicator	Source
1	Knowledge Creation (X1) A knowledge that have to be owned by MSME players regarding the creativity level of MSME players in creating new products and ideas.	X1.3 = employee	(Abbas, 2019; Andreou et al., 2016)
2	Knowledge Acquisition (X2) A knowledge that have to be owned by	X2.1 = dynamic business environment	(Abbas, 2019; Denning, 2018)

	MSME players regarding the attitudes of MSME players in facing various changes that occur in the business sector.		
3	Knowledge Sharing (X3)  An activity in which MSME players share knowledge and information about the business sector which will affect the sustainability of MSME products.	X3.2 = participation	(Abbas, 2019; Ahmed et al., 2019; Azaizah et al., 2018)
4	Knowledge Application (X4) A knowledge related to how to implement various systems, knowledge, concepts, strategies and ideas appropriately by MSME players in order to survive in trading competitions.	X4.3 = decision making	(Abbas, 2019; Lin et al., 2011)
5	Green Innovation (Y1)  A concept used by MSME players to eliminate and minimize the negative impact of MSME operational activities on the community and the surrounding environment.	Y1.1 = green technology innovation Y1.2 = green management innovation	(Abbas, 2019; Soewarno et al., 2019)
6	Corporate Sustainable Development (Y2)  A concept in which MSME players have to continue to preserve nature in carrying out development and expansion of their business to meet the needs of the current generation without having to sacrifice/destroy all resources related to the MSME operational activities.	Y2.1 = environmental sustainability Y2.2 = social sustainability Y2.3 = economic sustainability	(Abbas, 2019; Al et al., 2013)

# 3. RESULTS ANALYSIS

This study uses the analytical method of The Structural Equation Modeling (SEM) operated using the Partial Least Squares (PLS) program. The data processing tool for this test uses Warp PLS 5.0. All indicators used to measure all variables in this study are reflective. Therefore, to test the measurement model, it must meet the convergent validity test, discriminant validity test, and composite reliability test. Based on the results of field data analysis, it is stated that the data used in this study are valid and reliable so that the data can be examined by other tests. The results of research data analysis can be seen in the Table 2 as follow:

**Table 2. The Result of Research Data Analysis** 

Dependent Variable	Independent Variable	Path Coefficient	P-value	Explanation
	MODEL OF REGE	RESSION I		
	Knowledge Creation (X1)	0.295	0.036	H1: X1→ Y1 Accepted
Green Innovation	Knowledge Acquisition (X2)	0.478	0.006	H2: X2 → Y1 Accepted
(Y1)	Knowledge Sharing (X3)	0.245	0.004	H3: X3→ Y1 Accepted
	Knowledge Application (X4)	0.378	0.026	H4: X4→ Y1 Accepted

R-Squared = 0.678	Adj. R-Squared = 0.756	Regression I: X1,X2,X3,X4 → Y1		
MODEL OF REGRESSION II				
Corporate Sustainable Development (Y2)	Green Innovation (Y1)	0.577	0.018	H5: Y1→Y2 Accepted
R-Squared = 0.426	Adj. R-Squared = 0.355	Regression II: Y1 → Y2		

Source: Processed Primary Data, 2021.

# 4. DISCUSSION

Based on the results of regression analysis, this study states that the 5 hypotheses of this study show positive and significant results. Hypothesis 1 testing the relationship between Knowledge Creation and Green Innovation shows positive and significant results. It is shown that the higher the value of Knowledge Creation owned by MSME players, the higher the Green Innovation of MSMEs will be. Hypothesis 2 shows a positive and significant relationship between Knowledge Acquisition and Green Innovation. This hypothesis explains that the higher the Knowledge Acquisition in MSMEs, the higher the Green Innovation owned by MSMEs will be.

Furthermore, hypothesis 3 shows a positive and significant impact between Knowledge Sharing and Green Innovation. The higher the Knowledge Sharing owned by MSME players, the higher the Green Innovation of MSME players will be. Hypothesis 4 of this study shows that there is a positive and significant impact between Knowledge Application and Green Innovation. The hypothesis explains that the higher the Knowledge Application on MSMEs, the higher the Green Innovation owned by MSMEs will be. Hypothesis 5 shows that there is a positive and significant relationship between Green Innovation and Corporate Sustainable Development. This statement shows that the higher the ability of Green Innovation owned by MSME players, the higher the Corporate Sustainable Development for MSME players will be. The efforts have to be made by MSME players in Indonesia are to strive to improve the Corporate Sustainable Development owned by each MSME. It is expected that MSME players, especially in Indonesia, will be ready and able to competitively compete in the digital era in all market segments.

#### 5. CONCLUSIONS AND RECOMMENDATIONS

Based on the results of the study, it can be concluded that the five hypotheses of this study are accepted. This shows that the five results of the hypothesis analysis indicate a positive and significant impact on the relationship of each variable. Efforts that can possibly be made by MSME players to increase Green Innovation are through several variables, such as Knowledge Creation, Knowledge Acquisition, Knowledge Sharing, and Knowledge Application. Meanwhile, to increase the Corporate Sustainable Development, MSME players can strive to increase the application of Green Innovation.

The limitation of this study is that the distribution area of the sample is still limited only in the urban areas in Central Java. The research aspects related to MSMEs are only in 5 different business fields. The empirical model of research is still simple. Future researchers are expected to be able to expand the distribution area of the sample, not only inside but also outside Central Java. In addition, research aspects related to MSMEs can also be added to other business fields. The empirical research model is also broadened or narrowed towards the antecedents of future research. This is intended to further expand the sample and information in detail.

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